



Medical Technology Division



We offer experience, integrity and smarter coordination and planning, to deliver a streamlined, cost-effective project.

The Smarter Way to Plan

Medical equipment is the most important tool to diagnose and treat patients. It helps hospitals generate revenue and recruit physicians and nurses. All this positively affects revenue. However, one of the largest budget items for a hospital or healthcare system is medical technology. The electrical, mechanical and network needs of medical equipment drive much of the complexity of the design of a new hospital or a major renovation.

Correct planning for a hospital's medical technology needs and how those needs interface infrastructure is critical. M+NLB knows how to address these challenges, having supported the analysis, selection, engineering requirements, procurement and placement for many major hospital systems.

We offer experience, integrity and smarter coordination and planning, to deliver a streamlined, cost-effective project. Throughout the design and building of the project, we walk hand-in-hand with you as an advisor, partner and advocate, making sure that medical technology needs are delivered on-time and on budget.

What We Can Do

- Needs assessment: A first step to developing the best possible medical equipment plan.
- User group meetings: Feedback that refines assumptions and captures future needs.
- Inventories and move plans: consideration of existing equipment and recommendations on whether to move, upgrade or replace as a project moves forward.
- Energy consumption analysis.
- Custom reporting: Our in-house reports reflect the specific requirements of the owner and contractors, and can be sorted and printed in a wide range of formats at short notices depending on your needs.
- Client-specific website: Our password-protected website provides access to continuously- updated information about your project.
- Vendor-neutral procurement: Our procurement services include no mark-ups or vendors commissions, passing savings directly to your bottom line.
- Contract administration and installation oversight. We can be onsite to receive, assemble and place all equipment. Everything is where you need it at opening.



Medical Technology Division

Our procurement services include no mark-ups or vendor commissions; vendors who propose such compensation are asked to instead pass on the savings to clients, who are then assured of paying the lowest possible price for their purchases.



A final caveat to planning is consideration of existing equipment and decisions to include it, upgrade it or replace it in the context of the new project. Inventories and move plans are an integral part of the services provided by M+NLB. Throughout the numerous phases of planning, owners and their design team can expect hands-on project management and frequent client communication.

Best Tools & Best Price

Particularly important to most clients are the reports that M+NLB expertly generates. More than a mere list of technologies and devices, our reports reflect the specific requirements of the owner and its contractors. Details of space, structural support, power supplies, cooling needs and network connections are organized in a customized fashion, dictated by owner request. Because M+NLB's reports have been developed in-house, they can be sorted and printed in a wide range of formats on very short notice, if the need arises.

A uniquely developed, password-protected client website provides access to current information that empowers authorized users to utilize continuously-updated equipment information. M+NLB equipment planners are vendor-neutral in their recommendations regarding particular devices and models. Our procurement services include no mark-ups or vendor commissions; vendors who propose such compensation are asked to instead pass on the savings to clients, who are then assured of paying the lowest possible price for their purchases. We are in other words your advisor, your partner and your advocate!

Service Components

Ensure that your team has access to the best possible equipment planning, regardless of previous reliance upon purchasing services and procurement consultants. M+NLB offers the following capabilities and deliverables, coordinated in a manner that offers best value and best outcomes for your project:

- Inventory Management
- Needs Assessment
- Facilitated User Group Meetings
- Proposal for Equipment Re-use and/or Procurement
- Proprietary Medical Equipment Website
- Custom Reporting
- Project Management
- Procurement
- Grant Applications & Identification of Funding Sources
- Contract Administration & Installation Oversight

Let Us Know How We Can Help

For more information about M+NLB's Medical Technology Division and its ability to support your organization's needs, please call Peti Jones or J.D. Thompson at 281.480.5560 or your local M+NLB office. We also welcome you to visit our website at www.MplusMedTech.com.